



AIA Group Limited At-a-Glance¹

History of over
90 years

in Asia-Pacific

100% ownership in 16 out of
**18 geographical
markets**

Serving the holders of more than
29 million
individual policies and over

16 million
participating members of group insurance schemes

EV Equity of
US\$40.5 billion

Total assets of
US\$172 billion

About AIA Group Limited

AIA Group Limited and its subsidiaries (collectively "AIA" or "the Group") is a market leader in the Asia-Pacific insurance industry. Its business is focused exclusively on the region. AIA comprises the largest independent publicly listed pan-Asian life insurance group. It has a presence in 18 markets in Asia-Pacific – wholly-owned branches and subsidiaries in Hong Kong, Thailand, Singapore, Malaysia, China, Korea, the Philippines, Australia, Indonesia, Taiwan, Vietnam, New Zealand, Macau, Brunei, a 97 per cent subsidiary in Sri Lanka, a 26 per cent joint-venture in India and representative offices in Myanmar and Cambodia.

The business that is now AIA was first established in Shanghai over 90 years ago. It is a market leader in the Asia-Pacific region (ex-Japan) based on life insurance premiums and holds leading positions across the majority of its markets. AIA is the world's second largest listed life insurance company (by market capitalisation)². It had total assets of US\$172 billion as of 31 May 2015.

AIA's brand positioning as "The Real Life Company" speaks to the fact that we have accumulated a rich wealth of knowledge about Asia through serving the region over the past 90 years. AIA understands that as real life changes, so do the needs of its customers in protection and wealth management. They need a real partner that is committed to supporting them through life's ups and downs. AIA is genuinely engaged in people's lives, providing the right protection and wealth management solutions to its customers to help them plan, protect and prepare for their lives in a constantly changing world. AIA meets the long-term savings and protection needs of individuals by offering a range of products and services including life insurance, accident and health insurance and savings plans. The Group also provides employee benefits, credit life and pension services to corporate clients. AIA currently serves the holders of more than 29 million individual policies and over 16 million participating members of group insurance schemes.

AIA Group Limited is listed on the Main Board of The Stock Exchange of Hong Kong Limited, in October 2010, was the largest IPO ever in the insurance sector, under the stock code "1299" with American Depositary Receipts (Level 1) traded on the over-the-counter market (ticker symbol: "AAGIY"). As at December 2015, AIA is the third largest constituent of The Hang Seng Indexes³.

About AIA Hong Kong and AIA Macau

AIA Hong Kong and AIA Macau are subsidiaries of AIA. AIA established its operations in Hong Kong in 1931. We have more than 12,000 financial planners in Hong Kong and Macau⁴, as well as an extensive network of brokerage and bancassurance partners who serve more than 1.8 million customers⁴. Our products range from individual life, group life, accident, medical and health, personal lines insurance to investment-linked products with numerous investment options. We are also dedicated to providing superb product solutions to meet the distinguished financial needs of high net worth customers.

AIA Third Quarter 2015 New Business Highlights

- Value of new business (VONB) of US\$552 million **↑ 25%**
- Annualised new premium (ANP) of US\$936 million **↑ 7%**
- VONB margin of 57.6 per cent **↑ 8.4 percentage points**
- Total weighted premium income (TWPI) of US\$4,846 million **↑ 7%**

Source: AIA Group Limited Third Quarter 2015 New Business Highlights

Financial Strength (Credit Rating of AIA International Limited)

Standard and Poor's Date of last rating affirmation: 16 September 2015	AA- (Stable)
Moody's Date of last rating affirmation: 12 October 2015	Aa3 (Stable)

Source: AIA Group Limited website



Investment Management

The Group's investment management function is an integral component of our business, meeting our objectives for asset-liability and financial management while supporting product development and distribution. We have a group investment management function in Hong Kong that works closely with in-market investment teams of seasoned professionals, leveraging their extensive local knowledge. This enables us to establish best practice, achieve consistency and maximise efficiency. Our investment function participates closely in designing products that meet the evolving protection and investment needs of our customers.

As at 31 May 2015, the carrying value of the Group's investments increased by 3% to US\$150,479 million. Investments include total assets held in respect of policyholders and shareholders, and those backing unit-linked contracts as well as assets from consolidated investment funds.

Total Investments

US\$millions, unless otherwise stated	As at 31 May 2015	Percentage of total
Total policyholder and shareholder	128,660	86%
Total unit-linked contracts and consolidated investment funds	21,819	14%
Total investments	150,479	100%

Source: AIA Group Limited Interim Report 2015

Policyholder and Shareholder Investments

US\$millions, unless otherwise stated	As at 31 May 2015	Percentage of total
Participating funds		
Government and government agency bonds	8,350	6%
Corporate bonds and structured securities	11,251	9%
Loans and deposits	1,969	2%
Subtotal – Fixed income investments	21,570	17%
Equities	5,516	4%
Investment property and property held for use ⁵	472	1%
Cash and cash equivalents	206	–
Derivatives	90	–
Subtotal participating funds	27,854	22%
Other policyholder and shareholder		
Government and government agency bonds	36,369	28%
Corporate bonds and structured securities	44,496	35%
Loans and deposits	5,322	4%
Subtotal – Fixed income investments	86,187	67%
Equities	8,912	7%
Investment property and property held for use ⁵	4,693	4%
Cash and cash equivalents	939	–
Derivatives	75	–
Subtotal other policyholder and shareholder	100,806	78%
Total policyholder and shareholder	128,660	100%

Source: AIA Group Limited Interim Report 2015

Notes:

- All the figures are as at 31 May 2015, unless otherwise stated.
- Source: Bloomberg, 29 January 2016.
- Source: Hang Seng Indexes Company Limited, December 2015.
- As at 31 December 2015.
- Amounts included at fair value.
- AIA Company Limited (formerly known as American International Assurance Company Limited), a subsidiary of AIA Group Limited.
- Policyholder and shareholder investments only; excludes investment-linked investments.

'AIA Group', 'AIA', 'The Group', 'Group', 'we', 'us', or 'our' herein refers to the AIA Group Limited and its subsidiaries. 'AIA Hong Kong' or 'AIA Macau' refers to AIA International Limited (Incorporated in Bermuda with limited liability).

Regulatory Capital

The Group's lead insurance regulator is the Hong Kong Office of the Commissioner of Insurance (HKOCI). The Group's principal operating company is AIA Company Limited ("AIA Co."), a Hong Kong-domiciled insurer. At 31 May 2015, the total available capital for AIA Co. amounted to US\$7,285 million as measured under the HKICO basis and AIA Co. had a solvency ratio of 453 per cent of regulatory minimum capital compared with 427 per cent at the end of November 2014. The increase was mainly from retained earnings and positive market movements less dividends to AIA Group Limited and an increase in regulatory minimum capital due to growth in the business.

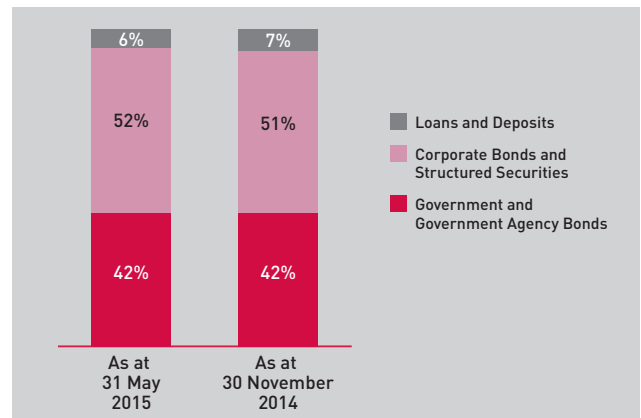
Solvency Ratio of AIA Co.

US\$millions, unless otherwise stated	As at 31 May 2015
Total Available Capital	7,285
Regulatory Minimum Capital (100%)	1,607
Solvency Ratio (%)	453%

Source: AIA Group Limited Interim Report 2015

Prudent Fixed Income Portfolio

Fixed Income Portfolio⁷



Source: AIA Group Limited Interim Report 2015

